

Skal International USA
Profit & Loss
 January through October 2017

	Jan - Oct 17	Jan - Oct 16
Ordinary Income/Expense		
Income		
46000 · Sales of Merchandise	2,464.56	3,041.45
47230 · Skal USA Membership Dues	135,685.00	144,423.00
47235 · Skal International Dues	117,173.00	125,585.00
5 · Interest Revenue	2,574.27	1,059.67
Total Income	257,896.83	274,109.12
Cost of Goods Sold		
5446 · 10% Profit Donation FVF	0.00	387.41
Total COGS	0.00	387.41
Gross Profit	257,896.83	273,721.71
Expense		
65000 · Operations		
65010 · Newsletter, Subscriptions	300.00	0.00
65020 · Postage, Mailing Service	262.23	75.87
65030 · Printing and Copying	117.61	986.03
65040 · Supplies	788.98	41.08
65060 · Website	11,815.65	309.00
65070 · Name Badges	0.00	341.10
65080 · Skal USA President Favors	943.33	1,217.14
65090 · Other Outside Services	0.00	1,173.00
Total 65000 · Operations	14,227.80	4,143.22
65100 · Other Types of Expenses		
65120 · Multi-Trip Travel Protection	5,958.00	5,615.00
65162 · AGM Club Participation Credit	19,000.00	0.00
Total 65100 · Other Types of Expenses	24,958.00	5,615.00
7500 · Contract Services	32,086.40	31,913.40
8100 · Nonpersonnel expenses	0.00	84.99
8300 · Travel & meetings expenses		
8310 · EC Member Travel	23,437.02	20,750.96
8330 · Conferences, meetings	24,567.09	24,841.10
Total 8300 · Travel & meetings expenses	48,004.11	45,592.06
8400 · SI Membership dues	103,406.98	113,863.33

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Accrual Basis

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	<u>Jan - Oct 17</u>	<u>Jan - Oct 16</u>
8500 · Other expenses	2,742.96	4,648.74
8600 · Business Expenses	119.00	249.00
Total Expense	<u>225,545.25</u>	<u>206,109.74</u>
Net Ordinary Income	<u>32,351.58</u>	<u>67,611.97</u>
Net Income	<u><u>32,351.58</u></u>	<u><u>67,611.97</u></u>