



*SKÅL INTERNATIONAL  
UNITED STATES OF AMERICA  
A National Committee of Skål  
International  
An International Association of  
Travel and Tourism Professionals*

**Burcin Turkkkan - Skål USA President,  
June 28-July 31 2018 Report**

**Administrative**

- Review of final agenda for the upcoming NCM 2018
- Follow up of the letters to go out to IPW contacts and leaders of new clubs reviewed once provided by Dave Ryan VP of Membership
- Coordinated with Website Committee Chair creating the Benefits Page for Skal USA members prepared and sent out communication to membership
- Further Communications with future SI Lexington Club leaders; along with Skal USA EC membership team, answered their questions on next steps
- Followed up on the Letter to be sent out by several Skal member CVB presidents to entire CVB leadership database
- Followed up on the Advocacy Committee Survey Results and asked Dir of PR/ Communications to review the advocacy topics for DCH 2019 for Skal USA to present/ support
- Reviewed the procedure for obtaining Trademark for Skal USA and asked Auditors and VP of Admin to present the details at next EC meeting for approval and starting the process of obtaining the Trademark
- Prepared a Call list for Clubs to be contacted for the upcoming World Congress participation and conducted calls per list/share
- Communicated with the Membership Team and Sponsorship Committee on Sponsorship + Membership packages to be presented to interested companies.
- Continued to work with Sponsorship Committee Chairs Akbar Rohanifar/ Andres Hayes and VP of Finance Alton Hagen on the budgeting and planning for the B2B event for Skal USA.
- Follow up with EC members line of duties and replied to EC members and SKAL USA members emails
- Assisted SIMex with silent auction items to be shared with Skal USA members
- Discussed with Dir of PR/ Communications the next Press Release topic for Skal USA to come out in August
- Assisted SI Phoenix with final procedural questions to officially launch the club with SI
- Assisted SI Anchorage with membership transfer procedure
- Replied to various emails/ questions from Skal USA members.

**Webinars/Meetings/ Conference Calls**

- Conducted the Skal USA EC Monthly webinar meeting on August 2<sup>nd</sup>
- Conducted various individual phone calls with SKAL USA and SKAL USA EC members

In Friendship & Skal,  
Burcin Turkkkan / [burcinturkkkan@useh.org](mailto:burcinturkkkan@useh.org) / 4045477409



**SKAL INTERNATIONAL UNITED STATES OF AMERICA**  
*A National Committee of Skål International*  
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**July 2018 Monthly Report**

**Steve Richer, Director, Public Relations and Communications**

**Advocacy Committee.** A meeting was held of this committee on July 27. Recommendations were to prioritize transportation infrastructure investment; support for national parks through public private partnerships, reasonable fees for group tours, and funding for infrastructure backlog; continue funding for Brand USA; and support freedom to travel with security by expanding the number of qualified visa waiver countries, quick interview waiting times, and reasonable visa access.

**Media release.** A major release on transportation infrastructure advocacy will be made once the Executive Committee has acted on the recommendations of the Advocacy Committee.

**Webinar.** July's Skal USA webinar was my responsibility. It was on the subject of "Publicizing Your Skal Club" and included both a verbal presentation and an accompanying usable power point presentation with suggestions, concepts, resources, and contact information. To generate attendance, I called all of the Skal USA representatives over several days in advance and reached most of them. Many had scheduling conflicts and were sent the power point. Others had misplaced the invite and were sent it again. President Burcin Turkkan participated in the webinar and covered related materials.

**Club attendance.** Participated in the monthly board and dinner meeting of SI Washington on July 25 at which two new members were inducted—Jack Johnson, Vice President of Destination International, and tourism photo journalist Matt Andrea, both of whom I sponsored.

Thank you. Enjoy your summer.

Skal!



10 July, 2018

TO: Skål USA President and Executive Committee Members  
CC: Skål USA Club members  
From: Alton Hagen, Skål USA VP Finance  
Subject: 2018 Second Quarter Financial Report for the period ending 30 June, 2018

This overview, along with the attached end of June, 2018 financial reports, will be posted on Skål USA's website by end of business Friday, 13 June, 2018:

- End of June, 2018 Balance Sheet
- 2018 2<sup>nd</sup> Quarter Year to Date vs. Same Time Last Year Profit & Loss (YTD vs. STLY P&L)
- 2018 2<sup>nd</sup> Quarter Year to Date Income & Expenses vs. 2018 STLY Quarterly and Year End Budget
- Accounts Receivable Aging Report as of 2 July, 2018

**Balance Sheet:**

- As also reflected on the Accounts Receivable Aging Report, the -\$16,905 is due to the \$500 credit to those clubs who had a voting member attend the AGM in May.
- As noted, current Cash-On-Hand totals \$340,499
  - \$87,139 in checking and savings
  - \$253,360 in CD's with maturity dates this fall
- We also have an additional \$60,000 which has been loaned to SI Miami (with interest) to secure space for the 2019 SI World Congress
  - This amount is to be repaid on or before early January, 2019
- As mentioned in last month's Financial Report, based on revenue received to date and anticipated expenses for the rest of the year, it's highly likely expenses for the year will outpace revenue
  - If that occurs, I anticipate we will need to utilize reserve funds to meet our obligations during the last one or two months of the year.

**Skal International USA**  
**Statement of Financial Position (Balance Sheet)**  
 As of June 30, 2018

	Jun 30, 18
<b>ASSETS</b>	
<b>Current Assets</b>	
<b>Checking/Savings</b>	
1010 · Wells Fargo checking account	36,523.42
1011 · Operating account	
1012 · SIUSA restricted account	
1019 · Club Disbandment Funds	4,740.78
<b>Total 1012 · SIUSA restricted account</b>	4,740.78
<b>Total 1010 · Wells Fargo checking account</b>	41,264.20
1050 · Wells Fargo Savings account	50,615.84
1081 · Access National Bank CD	253,359.91
<b>Total Checking/Savings</b>	345,239.95
<b>Accounts Receivable</b>	
1110 · Accounts receivables	-16,904.78
<b>Total Accounts Receivable</b>	-16,904.78
<b>Other Current Assets</b>	
12100 · Inventory Asset	9,129.32
1450 · Prepaid operating exp	
1450.1 · SI Dues	11,000.00
<b>Total 1450 · Prepaid operating exp</b>	11,000.00
<b>Total Other Current Assets</b>	20,129.32
<b>Total Current Assets</b>	348,464.49
<b>Fixed Assets</b>	
15000 · Furniture and Equipment	1,036.58
1745 · Accum depr - furniture & equip	-1,036.58
<b>Total Fixed Assets</b>	0.00
<b>Other Assets</b>	
1810 · Note Receivable - SI Miami	60,000.00
1950 · Security deposits	2,200.00
<b>Total Other Assets</b>	62,200.00
<b>TOTAL ASSETS</b>	410,664.49
<b>LIABILITIES &amp; EQUITY</b>	
<b>Liabilities</b>	
<b>Current Liabilities</b>	
Other Current Liabilities	
2160 · FV Fund	4,103.08

**Skal International USA**  
**A/R Aging Summary**  
As of June 30, 2018

	Current	1 - 30	31 - 60	61 - 90	> 90	TOTAL
SI Albany (1)	0.00	-500.00	0.00	0.00	0.00	-500.00
SI Anchorage (3)	0.00	-500.00	0.00	0.00	0.00	-500.00
SI Atlanta (4)	0.00	-500.00	0.00	0.00	0.00	-500.00
SI Atlantic City (1)	0.00	500.00	0.00	0.00	0.00	500.00
SI Austin (5)	500.00	0.00	0.00	0.00	0.00	500.00
SI Baltimore (1)	0.00	-500.00	0.00	-131.26	0.00	-631.26
SI Boise (3)	0.00	-500.00	0.00	0.00	-3.16	-503.16
SI Boston (1)	0.00	-500.00	0.00	0.00	0.00	-500.00
SI Central Pennsylvania (1)	0.00	-500.00	0.00	0.00	0.00	-500.00
SI Charlotte (4)	0.00	500.00	0.00	0.00	0.00	500.00
SI Chicago (2)	0.00	-500.00	0.00	-500.00	0.00	-1,000.00
SI Columbus (2)	0.00	-500.00	0.00	0.00	-249.00	-749.00
SI Fort Lauderdale & Palm Beaches (4)	0.00	-500.00	0.00	0.00	0.00	-500.00
SI Fort Worth (5)	0.00	-500.00	0.00	0.00	0.00	-500.00
SI Hawaii (5)	0.00	-500.00	0.00	0.00	0.00	-500.00
SI Jacksonville (4)	500.00	0.00	0.00	152.49	76.61	729.10
SI Kansas City (2)	0.00	-500.00	0.00	0.00	-4.00	-504.00
SI Las Vegas (3)	0.00	-422.50	0.00	0.00	0.00	-422.50
SI Long Island (1)	0.00	-500.00	0.00	0.00	-394.56	-894.56
SI Los Angeles (5)	0.00	-189.16	0.00	0.00	0.00	-189.16
SI Louisville (2)	0.00	-500.00	0.00	0.00	0.00	-500.00
SI Memphis (2)	0.00	500.00	0.00	0.00	0.00	500.00
SI Miami (4)	0.00	-500.00	0.00	0.00	0.00	-500.00
SI Myrtle Beach (4)	0.00	-500.00	0.00	0.00	-123.00	-623.00
SI Nashville (2)	0.00	-500.00	0.00	0.00	-29.72	-529.72
SI New Orleans (2)	0.00	-500.00	0.00	-52.96	0.00	-552.96
SI New York (1)	0.00	-500.00	0.00	0.00	0.00	-500.00
SI Northeast Pennsylvania (1)	0.00	-500.00	0.00	0.00	0.00	-500.00
SI Northern New Jersey (1)	0.00	-500.00	0.00	0.00	0.00	-500.00
SI Orange Coast (5)	0.00	-347.00	0.00	0.00	0.00	-347.00
SI Orlando (4)	0.00	-500.00	-66.00	0.00	0.00	-566.00
SI Philadelphia (1)	0.00	-500.00	0.00	0.00	0.00	-500.00
SI Pittsburgh (2)	0.00	-482.50	0.00	0.00	0.00	-482.50
SI Raleigh-Durham (4)	0.00	-500.00	0.00	0.00	-150.00	-650.00
SI Reno-Tahoe (3)	0.00	-347.00	0.00	0.00	0.00	-347.00
SI Sacramento (3)	0.00	-500.00	0.00	0.00	-130.00	-630.00
SI San Francisco (3)	0.00	-436.00	0.00	0.00	0.00	-436.00
SI San Jose (3)	0.00	-500.00	0.00	0.00	-18.36	-518.36
SI Santa Fe (5)	0.00	-500.00	0.00	0.00	0.00	-500.00
SI Seattle (3)	0.00	-500.00	0.00	0.00	3.00	-497.00
SI Southwest Florida	0.00	-500.00	0.00	0.00	0.00	-500.00
SI Tampa Bay (4)	0.00	-444.70	0.00	0.00	0.00	-444.70
SI Tucson (5)	0.00	-377.00	0.00	0.00	0.00	-377.00
SI Washington (1)	0.00	0.00	265.00	-4.00	0.00	261.00
<b>TOTAL</b>	<b>1,000.00</b>	<b>-16,545.86</b>	<b>199.00</b>	<b>-535.73</b>	<b>-1,022.19</b>	<b>-16,904.78</b>

**Skal International USA**  
**Profit & Loss Budget vs. Actual**  
**January through June 2018**

	Quarterly		Annual
	Jan - Jun 18	Budget	Budget
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
45100 · Advertising	-	250	500
46000 · Sales of Merchandise	2,718	3,127	5,552
47230 · Skal USA Membership Dues	125,572	145,333	148,395
47235 · Skal International Dues	101,441	117,061	122,131
48101 · AGM No Show Fee	-	-	1,500
5 · Other Revenue	8	3	1,151
<b>Total Income</b>	<u>229,739</u>	<u>265,773</u>	<u>279,229</u>
<b>Cost of Goods Sold</b>			
5445 · Cost of Inventory Sold	-	-	4,068
5446 · 10% Profit Donation FVF	-	-	403
<b>Total COGS</b>	<u>-</u>	<u>-</u>	<u>4,471</u>
<b>Gross Profit</b>	<u>229,739</u>	<u>265,773</u>	<u>274,758</u>
<b>Expense</b>			
65000 · Operations	7,354	5,802	7,764
65100 · Other Types of Expenses	22,938	1,220	26,994
7500 · Contract Services	27,051	20,861	40,951
8300 · Travel & meetings expenses	44,960	40,437	64,094
8400 · SI Membership dues	109,920	122,716	122,131
8500 · Other expenses	3,754	6,660	7,767
8600 · Business Expenses	97	251	251
<b>Total Expense</b>	<u>216,073</u>	<u>197,947</u>	<u>269,952</u>
<b>Net Ordinary Income</b>	<u>13,666</u>	<u>67,826</u>	<u>4,806</u>
<b>Net Income</b>	<u><u>13,666</u></u>	<u><u>67,826</u></u>	<u><u>4,806</u></u>

1:31 PM  
07/02/18  
Accrual Basis

**Skal International USA**  
**Profit & Loss**  
**January through June 2018**

	Jan - Jun 18	Jan - Jun 17
<b>Ordinary Income/Expense</b>		
<b>Income</b>		
46000 · Sales of Merchandise	2,718.08	1,867.19
47230 · Skal USA Membership Dues	125,572.00	133,156.00
47235 · Skal International Dues	101,441.00	114,095.00
5 · Other Revenue	7.53	7.53
<b>Total Income</b>	<u>229,738.61</u>	<u>249,125.72</u>
<b>Gross Profit</b>	229,738.61	249,125.72
<b>Expense</b>		
65000 · Operations		
65020 · Postage, Mailing Service	0.00	196.73
65030 · Printing and Copying	1,228.72	0.00
65040 · Supplies	4,244.73	-128.16
65060 · Website	605.21	11,611.40
65080 · Skal USA President Favors	0.00	943.33
65090 · Other Outside Services	1,275.00	0.00
<b>Total 65000 · Operations</b>	7,353.66	12,623.30
65100 · Other Types of Expenses		
65120 · Insurance	2,490.00	950.00
65161 · NASC Host Club Support	3,948.00	0.00
65162 · AGM Club Participation Credit	16,500.00	0.00
<b>Total 65100 · Other Types of Expenses</b>	22,938.00	950.00
7500 · Contract Services		
7501 · Outside Contract Services	25,075.02	17,600.04
7520 · Accounting Fees	1,200.00	2,730.00
7530 · Legal Fees	696.00	23.00
7540 · Professional fees	80.00	0.00
<b>Total 7500 · Contract Services</b>	27,051.02	20,353.04
8300 · Travel & meetings expenses		
8310 · EC Member Travel	17,000.44	14,681.33
8330 · Conferences, meetings	27,959.54	19,389.18
<b>Total 8300 · Travel &amp; meetings expenses</b>	44,959.98	34,070.51
8400 · SI Membership dues	109,919.62	104,200.21
8500 · Other expenses		



**National Committee Meeting (NCM)**  
**Webinar: SKÅL USA Office, Washington DC**  
**Tentative Agenda**  
**Friday, September 14<sup>th</sup>, 2018**  
**3:00pm EST**

In accordance with the Article of Incorporation of SKÅL International USA, the President of SKÅL International U.S.A., Burcin Turkkan invites the Representatives of SKÅL International USA to attend the National Committee Meeting (NCM) Webinar on Friday, September 14<sup>th</sup>, 2018 at 3.00 pm EST.

- **Call Meeting to Order by President Burcin Turkkan**
  - Pledge of Allegiance
  - SKÅL Toast
  - Welcome to Delegates, Guests, Members and Introduction of SKÅL USA Past Presidents
  
- **Roll Call of the Clubs – Vice President Administration – Lisa Conway**
  - Determination of Quorum
  
- **Approval of “Consent Agenda” of Executive Committee Reports – President Burcin Turkkan**
  - Presidents Report – Burcin Turkkan
  - Financials 2018 YTD – Alton Hagen
  - Administration & Industry Relations – Lisa Conway
  - Membership and Membership Retention Committee – Dave Ryan
  - Membership & Social Media Committee – Jim Dwyer
  - Membership & YS Committee – Richard Scinta
  - Public Relations, Communications & Advocacy Committee – Steve Richer
  - ISC Report & Industry Relations -Holly Powers
  - Approval of AGM & NCM Minutes held in Playa Mujeres, Mexico on May 5, 2018
  
- **Vice President Finance Report – Alton Hagen**
  - 2018 club insurance renewal
  - 2019 EC travel insurance policy change
  - 2019 SI & Skål USA dues reminder
  - 2018 End Of Year Financial Prognostication
  
- **ISC – Holly Powers**
  - Presentation of 2018 Candidates for International Office
  - SI World Congress 2018 Update
  
- **Vice President Membership – Dave Ryan**
  - Update on New and Reactivated Clubs



Richard Scinta

Director of Membership

July 2018

- Reached out to John Percy and Paul Murphy, 2 influential leaders in the Niagara/Buffalo area about the possibility of starting a Skål Club there. Both have expressed interest in helping to form a club. Spoke to Paul Murphy, but having some challenges in getting through to John Percy.
- Met with Dean of the Rosen College, School of Hospitality, Dr. Wang. Discussion of maintaining/expanding Young Skål and Young Skål Professionals. Also strengthening relationship with the school and determining if there is more that they can do to help us with Alumni.
- Contacted club leadership at Ft. Lauderdale, Orlando, Kansas City, Arkansas, New Orleans and Puerto Rico to advise them of leads for new members from IPW. Many positive responses and we should make headway with these leads.
- Worked with Clubs within my responsibility to ensure they were able to properly enter new members into the Skål Database.
- Attended Skål Orlando Board meeting and monthly membership meeting at Drive Shack Orlando. Next meeting is scheduled in September.



## July 2018 ISC Report

- Participated in July Executive Committee Call
- Voted as ISC member our 5 votes for 2010 World Congress Location
- Spoke with Cheryl Gatto, President Skål Chicago about by-law questions and gave suggestions also provided her with letter of recommendation for job application
- Spoke with Joslynn Hernandez of Waterford Hotel Group in Stanford, Ct about becoming a member of Skål and the possibility of starting a new club. I asked Jim Dwyer to follow up with her.
- Made calls to clubs asking them to attend the World Congress
- Had conference call to discuss Digital Transformation with Keith Hyatt
- Made calls to USA clubs to find out if they were sending delegates to World Congress
- Participated in World Congress committee initial meeting with Miami
- Participated in Skål Boston Board and general meeting
- Participated in Skål Southwest Florida Board and general meeting
- Helped Skål New Orleans investigate FVF application and discounted hotel rooms in Hawaii for past President whose son was badly injured in a fall on Kauai and is in intensive care in Honolulu
- Proposed allowing worldwide clubs to vote electronically for location of World Congress and idea was accepted by SI Executive Committee
- Spoke with Skål Boston and Skål Southwest Florida regarding bids for Winter Executive Committee meeting.



July 2018

SKAL USA VP of Administration Report

Respectfully submitted by Lisa Conway

### Communication

- Sent reminder email regarding 2019 WEC bid.
- Approved minutes from July EC Conference Call
- Drafted NCM Sept 2018 Agenda and posted to website.
- Drafted August 2018 EC Agenda + Consent Agenda Items
- Sent reminder for NASC 2020 bid
- Sent Richard Thomas Obit
- Worked with Skal Hawaii to obtain travel insurance for attendees to 2019 NASC.
- Reviewed original Trademark filings.
- Sent 2 emails regarding Auction hosted by SKAL Mexico.
- Worked with SKAL Miami on World Congress 2020
  - Attended kick-off meeting
  - Sent various documents from NY World Congress Cruise
- Proofed updated MOI with updated Club of the Year Award info.
- Received and reviewed quotes for WEC 2019 bid.
- Updated SKAL Clubs Email list.
- Gathered travel information for EC trip to DC for NCM in September.
- Wrote and sent obit for Skalleague John Soltys, Kansas City



## **SKAL USA WINTER EXECUTIVE COMMITTEE MEETING**

Thank you for your interest in having the Boston SKAL international Club host the 2019 SKAL USA Winter Executive Committee Meeting.

This Meeting will be in conjunction with our Club's Installation of Officers and the kick-off of our 80<sup>th</sup> Anniversary Year, founded in 1939.

We propose to hold the Meeting on Jan. 17 and 18, 2019 at the Hotel Commonwealth, 500 Commonwealth Ave., [www.hotelcommonwealth.com](http://www.hotelcommonwealth.com) in the shadow of Fenway Park.

At Hotel Commonwealth, we begin with a simple premise. We take cues from each guest to help define how we can be distinctly 'of service' to them – it's a guest-changing philosophy that doesn't live in a manual, but rather within the DNA of our brand. Unscripted hospitality plays out daily in all we do. It empowers our employees to provide incomparable, authentic service. And it has earned Hotel Commonwealth the distinction of being Boston's most beloved hotel on Trip Advisor for three consecutive years.

**FRIDAY LUNCH: \$25/Person Inclusive.**

Pre-ordered from Menus provided in Meeting Room.

Served in Eastern Standard Restaurant (1<sup>st</sup> floor of the Hotel).

**FRIDAY SPOUSE AND GUEST:**

Complimentary Trolley Tour of Boston provided by Old Town Trolley.

**FRIDAY DINNER:**

Complimentary Coach transport to/from The City Table Restaurant located in the Lenox Hotel; compliments of the Lenox Hotel for all Executive Committee Members, Observers and Guests.

Later in the evening, The Bantry Boys will be performing in Sola's Irish Pub, also in the Lenox Hotel.

Again, thank you for the opportunity to propose that the Boston SKAL Club host this Meeting in conjunction with our 80<sup>th</sup> Anniversary Celebration.

Sincerely,

Ed Friedrich

President

Boston SKAL International Club

**Florimond Volckaert Fund**  
**2018 Cumulative Contributions**

<u>Club/Donor</u>	<u>Date</u>	<u>Amount</u>
SI Hawaii (received in December 2017 - sent with 2017 wire)	12/19/2017	\$500.00
Skal USA - 10% of Merchandise Sales Contribution	12/31/2017	\$208.08
SI Charlotte	1/18/2018	\$100.00
SI Boise	2/19/2018	\$250.00
SI Louisville - In Memory of Joe Ferguson	2/19/2018	\$100.00
SI Fort Worth	2/19/2018	\$125.00
SI San Jose	3/12/2018	\$500.00
SI Pittsburgh	4/3/2018	\$170.00
SI Arkansas	4/16/2018	\$100.00
SI Boston	4/23/2018	\$500.00
SI Orlando	5/1/2018	\$250.00
SI Fort Lauderdale & Palm Beaches	5/1/2018	\$100.00
SI Washington	5/7/2018	\$500.00
SI New York	6/25/2018	\$1,000.00
SI Tucson	7/17/2018	\$75.00
SI Albany	7/23/2018	\$250.00

**Total 2018 Contributions**

\$4,728.08

SI Las Vegas (2017 contribution received after wire sent to SI)

\$200.00

SI Hawaii (received in December 2017 - sent with 2017 wire)

-\$500.00

Quickbooks Balance

\$4,428.08

## UNITED STATES OF AMERICA

Club	Active	Life	Honorary	Associate	Young Skål Student
ALBANY, N.Y.	28	1	0	1	0
ANCHORAGE	28	0	0	1	0
ARKANSAS	38	0	0	0	1
ATLANTA	25	2	0	1	2
ATLANTIC CITY	19	1	0	0	0
AUSTIN	5	1	0	1	0
BALTIMORE	20	0	0	1	0
BOISE	27	0	0	0	0
BOSTON	147	4	1	3	0
CENTRAL PENNSYLVANIA	11	4	0	0	0
CHARLOTTE	16	1	0	0	0
CHICAGO	25	4	0	0	2
COLORADO	25	7	0	0	0
COLUMBUS	21	3	0	4	0
FORT LAUDERDALE & PALM BEACHES	25	2	0	0	0
FORT WORTH	11	1	0	0	0
HAWAII	63	4	0	3	7
JACKSONVILLE	23	0	0	1	1
KANSAS CITY	34	0	0	0	0
LAS VEGAS	23	0	0	1	0
LONG ISLAND	17	1	0	0	0
LOS ANGELES	25	0	0	0	0
LOUISVILLE	37	4	0	1	0
MEMPHIS	15	1	0	0	0
MIAMI	52	3	0	0	0
MYRTLE BEACH	21	0	0	0	0
NASHVILLE	13	2	1	0	0
NEW ORLEANS	60	3	0	0	0
NEW YORK	57	3	0	0	0
NORTHEAST PENNSYLVANIA	24	0	0	1	0
NORTHERN NEW JERSEY	26	1	0	2	1
ORANGE COAST	19	1	0	0	0
ORLANDO	89	11	0	8	6
PHILADELPHIA	20	0	0	0	0
PITTSBURGH	28	5	0	2	3
PORTLAND	17	0	0	0	0
PUERTO RICO	11	1	0	4	1
RALEIGH-DURHAM	19	5	0	2	0
RENO-TAHOE	21	0	0	0	0
RICHMOND	13	0	0	0	0
SACRAMENTO	32	0	0	0	2
SAN FRANCISCO	34	1	0	0	3
SAN JOSE	33	1	0	0	0
SANTA FE	20	0	0	0	0
SEATTLE	21	0	0	1	0
SOUTHWEST FLORIDA	22	0	0	0	0
TAMPA BAY	46	0	0	1	5

TUCSON	17	5	0	0	0
WASHINGTON	78	2	0	4	2
Active Individual members	0	0	0	0	0
	<b>1501</b>	<b>85</b>	<b>2</b>	<b>43</b>	<b>36</b>





Young Skål Associate	Young Skål Professional	Retired	Active Individual	Retired Individual	
0		0	0	0	0
0		0	1	0	0
0		3	0	0	0
0		0	4	0	0
0		0	1	0	0
0		0	5	0	0
0		0	0	0	0
1		2	1	0	0
0		0	26	0	0
0		0	3	0	0
0		0	1	0	0
1		0	1	0	0
0		0	9	0	0
0		0	7	0	0
0		0	3	0	0
0		0	4	0	0
0		3	4	0	0
0		1	2	0	0
0		0	2	0	0
0		0	1	0	0
0		0	1	0	0
0		0	2	0	0
0		0	10	0	0
0		0	0	0	0
0		0	4	0	0
0		0	0	0	0
0		0	3	0	0
0		0	4	0	0
1		0	14	0	0
0		1	0	0	0
0		1	4	0	0
0		0	0	0	0
0		7	11	0	0
0		1	0	0	0
1		3	5	0	0
0		0	1	0	0
0		0	3	0	0
0		0	0	0	0
0		0	2	0	0
0		0	2	0	0
0		0	0	0	0
0		0	7	0	0
0		0	7	0	0
0		0	0	0	0
0		1	3	0	0
0		0	0	0	0
0		5	9	0	0

0	0	5	0	0
0	0	12	0	0
0	0	0	5	0
<b>4</b>	<b>28</b>	<b>184</b>	<b>5</b>	<b>0</b>



Total

- 30
- 30
- 42
- 34
- 21
- 12
- 21
- 31
- 181
- 18
- 18
- 33
- 41
- 35
- 30
- 16
- 84
- 28
- 36
- 25
- 19
- 27
- 52
- 16
- 59
- 21
- 19
- 67
- 75
- 26
- 35
- 20
- 132
- 21
- 47
- 18
- 20
- 26
- 23
- 15
- 34
- 45
- 41
- 20
- 26
- 22
- 66

27

98

5

1888