

## MINUTES FROM THE 2020 SKÅL INTERNATIONAL USA ANNUAL GENERAL MEETING

*In accordance with the Articles of Incorporation of Skål International U.S.A., The President of Skål International U.S.A., Dave Ryan invites the SKÅL USA Representatives of SKÅL International USA to attend the Annual General Meeting (AGM) telephonically or via webcast on Friday, May 15<sup>th</sup>, 2020 at 2:00 PM EST.*

### **The following Committee Members were present at this meeting:**

Dave Ryan—President	Holly Powers—International Skål Councillor
Richard Scinta—VP of Administration	Art Allis—VP of Finance
Jim Dwyer—VP of Membership	Morgan Maravich—Director of Membership
JoAnne Ford—Auditor	Celeste Lupercio—Director of Membership
Tom Moulton—VP Communications & PR	JoAnne Ford – Skål USA Auditor
Robert Lowell – Skål USA Deputy Auditor	

### **Skål USA Administrators:**

Brandon Buchanan

### **Call to Order**

Skål USA Administrator Brandon Buchanan opened the meeting by welcoming the attendees and explaining some general instructions for the logistics of the virtual meeting. President Ryan then opened by thanking SI Winnipeg for all the hard work they have put into the meeting preparation. He then called the meeting to order and thanked all of the attendees for being present. President Ryan then invited Skål International President Peter Morrison to lead them in the Skål Toast. Following the toast, President Ryan introduced the present members of the EC and the Skål International dignitaries that were present. He then directed VP of Admin Richard Scinta to lead them in a moment of silence in memory of the Skålleagues that had passed away, following the moment of silence and reading of names, President Ryan expressed his deepest condolences.

President Ryan then reviewed the 2020 Skål USA goals that they had laid out at the beginning of the year: doing business with friends, finance and focusing on additional income opportunities (fundraising, the Skål store and sponsorships), new and improved lightning newsletter, updated social media campaigns, and improvement of the Skål website with COVID19 resources and webinar recordings. He then reviewed their past and upcoming webinars and encouraged the membership to attend. He highlighted the increased communication between clubs, social media posts, member spotlights and mentorship programs with Young Skål. President Ryan also commended SI Long Island and SI New York for their work to help start the Hospitality Relief Fund with a goal of \$100,000. For membership growth and retention, he announced that their club reactivation efforts are being out on hold until the fall, noting that they are focusing on reactivating the San Diego, Central Coast, Dallas, and San Antonio clubs. He noted that in 2019 they closed the Atlantic City, Austin and Fort Worth clubs. Looking forward, they are continuing to grow their membership and approved close to 110 new members in 2020 already. They are working hard to create a plan to hang onto as many members as possible and are facilitating and encouraging communication between clubs (i.e. joining each other's zoom meetings). President Ryan talked about the new Travel Staffing partnership, and that they are a new partner with the US Travel Association, he thanked Director of Membership, Morgan Maravich for all her hard work to make this happen at no cost to Skål USA, he noted that their logo will be featured on all their publications. President Ryan encouraged everyone to join their Skål USA Facebook page, noting that it is the easiest way to stay informed and up to date on what is

happening in Skål. President Ryan thanked everyone for their support and reiterated that the EC has an open-door policy and that they are ready to listen. President Ryan then introduced Skål International Director Burcin Turkkan and gave her the floor to speak.

### **Speaker – Skål International Director Burcin Turkkan**

Turkkan thanked President Ryan and commended the EC on their work so far towards their 2020 goals. She reported that the International Executive Committee is working hard with weekly meetings, they are trying to stay relevant and connected with their membership. She said their membership strategy is adjusting due to COVID and their budget has been limited, but their priority is to maintain their membership from 2020-2021. They are working on recommendations for how to do a virtual membership events and moving forward with recruitment of global leaders to be Skål members. Regarding membership dues and cuts, the EC is working on how to give their membership some relief and they will hear from them soon.

### **Roll Call of Clubs – VP of Administration Richard Scinta**

President Ryan then thanked Turkkan and then invited Scinta to hold the Roll Call of the Clubs. Scinta informed them that attendance was recorded electronically, and that they have met quorum. Scinta also stated the all eligible clubs will have one vote with the exception of SI Hawaii, SI Boston, SI New Orleans, SI New York, SI Orlando, and SI Washington, DC who will all have two votes.

**Announcement of Skål USA Industry Leadership Award – President Dave Ryan** (presentation will take place at a later date)

President Ryan gave some background to the purpose of the award, noting that it is not annual, but given as the EC sees fit. He announced that this year is it being awarded to Roger Dow with SI Washington DC, noting that he serves as President and CEO of the US Travel Association. He said that he is a strong advocate for their industry, that he serves on the Whitehouse Economic Task Force, and that he has consistently looked out for their best interests.

### **Financial Report – VP of Finance Art Allis**

- I. Review of the 2019 Financial Reports – Allis greeted and attendees and commended former VP of Finance Alton Hagen and Skål USA Administrator Eric Braendel on their hard work and leadership. Allis summarized the 2019 financial reports noting that the dues received were up 2.8% from the previous year, the income was also up, and the expenses were down 18.8% from 2019. He attributed this difference to them not having to pay a Skål USA club for hosting the annual AGM. He reviewed the P&L Statement highlighting that expenses were down 11.3% below budget, that they had written off the cost of inventory and that going forward they will have no cost for this. Allis also reviewed the balance sheet with the membership.
- II. Review of the 2020 Financial Reports – Allis shared the balance sheet for 3/31/20 with the attendees reviewing the cash on hand, accounts receivable, and the P&L Statement for 3/31/20. The total revenue YTD is down 5% from last year and noted that membership dues have reached 94% of the budget. This concluded his report and he yielded the floor to Skål USA Auditor JoAnne Ford. Sherri Scharff with SI Kansas City motioned to accept the report, seconded by Ian Sauer. The vote took place in the chat, with 32 recorded in favor (22 were needed for the motion to pass). Motion passes.
- III. Internal Auditor Report – Ford summarized the 2019 audit citing that it took place on January 23<sup>rd</sup>, she reviewed all who were in attendance and noted that the full report has been posted

- on the Skål USA website for review under the AGM/NCM 2020 reports. The key recommendations were to keep the ABA contract on an annual, automatic renewal unless one party gives the other 90 days' notice to terminate. The 2019 recommendation was with the write-off of inventory and the FVF, that they recommend a \$500 annual contribution to the FVF from Skål USA. Ford also recommended that all clubs hold an annual financial audit and that they have posted a resource checklist to help clubs conduct their own audits. Scinta asked for a motion to accept the report, motion made by Randy Harron and seconded by SI Columbus member Enrico Margaroli. The vote took place over an online poll, motion passes.
- IV. Questions – Ian Sauer asked Allis about the \$90,000 profit for March of 2020, if that was correct. They pulled up the P&L to show the amount, Ian Sauer then recommended that they send SI Winnipeg a reimbursement for their financial losses. President Ryan agreed and said it is being discussed by the EC and that all refunds are currently being processed, noting that they are waiting to find out the exact amount SI Winnipeg has lost and once everything is sorted out, they will take a vote to reimburse them. Ann Parsons with SI Las Vegas asked about the voting, Buchanan answered citing that it is all recorded online, but that if there are any issues voting, they can also vote using the question function. Enrico Margaroli asked Allis about the amount in savings, Allis clarified that the number is actually reduced by \$100,000 since they had not yet paid Skål International their dues on March 31, 2020 – but that those dues had not been paid. Allis also stated that they have about \$260,000 in CVs reserved for operating funds, and there they do not have a plan to dip into those reserves but that it might be time to create a fund with 3-6 months operating expenses so if they have to subsidize dues, they can do that. There were also multiple questions about refunds for SI Winnipeg with many members stating that they have received refunds in Canadian dollars. President Ryan said the EC is working to resolve that issue, Powers asked the membership if they have. Refund dispute to email the EC with what they paid, and what they have received, and they will get it handled.

#### **Presentation of the 2019 Skål USA Club of the Year – VP of Administration Richard Scinta**

Scinta reviewed the criteria that a club needs to meet in order to qualify highlighting that they must be in good standing and maintain a membership of no less than 15 members. Scinta then congratulated SI Northern New Jersey on being named the 2020 Skål Club of the Year. President Ryan congratulated them, and all the clubs that had been nominated. He also said that going forward, the EC is working to streamline the process to have more clubs eligible for the award.

#### **Nomination of the 2020 Bill Sweet Member of Distinction Award Nominee – Presented by President Dave Ryan**

President Ryan reviewed the purpose of the award and nominated former VP of Finance Alton Hagen from SI Kansas City for the award, citing his work and accomplishments in the industry. Motion to accept the nomination made by Sherri Scharff, seconded by James Ferguson. The poll was opened for electronic voting, motion passes.

*There being no further discussion, Ian Sauer motioned to adjourn the meeting, seconded by Stu Barrish from SI New Orleans. All in favor, no opposed, motion passes and the meeting is adjourned. President Ryan then immediately moved into the NCM.*

## Attendee Report:

Report Generated:

05/15/2020 05:02 PM EDT

**Webinar ID**

576-054-707

## Attendee Details

### Attended

Yes

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# 2020 Skål International USA Virtual AGM & NCM - May 15, 2020 at 2:00 PM ET

## Actual Start Date/Time

05/15/2020 01:33 PM EDT

## Interest Rating

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<b>Duration</b>	<b># Registered</b>	<b># Attended</b>
2 hours 25 minutes	105	77

<b>Last Name</b>	<b>First Name</b>	<b>Email Address</b>
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Fox	Danielle	dfox@rccl.com
Mavros	John N	jmavros@preferredhotel.com

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**Registration Date/Time**

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## Opened Invitation

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## Join Time - Leave Time (Time in Session)

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05/15/2020 02:02 PM EDT - 05/15/2020 03:57 PM EDT (1 hour 56 minutes)  
05/15/2020 02:02 PM EDT - 05/15/2020 03:50 PM EDT (1 hour 48 minutes)  
05/15/2020 02:03 PM EDT - 05/15/2020 03:57 PM EDT (1 hour 55 minutes)

05/15/2020 02:09 PM EDT - 05/15/2020 03:57 PM EDT (1 hour 49 minutes)  
05/15/2020 02:03 PM EDT - 05/15/2020 03:57 PM EDT (1 hour 55 minutes)  
05/15/2020 02:03 PM EDT - 05/15/2020 03:57 PM EDT (1 hour 55 minutes)  
05/15/2020 02:02 PM EDT - 05/15/2020 03:57 PM EDT (1 hour 55 minutes),05/15/2020 02:58 PM EDT -  
05/15/2020 02:13 PM EDT - 05/15/2020 02:52 PM EDT (40 minutes)  
05/15/2020 02:03 PM EDT - 05/15/2020 03:57 PM EDT (1 hour 55 minutes)  
05/15/2020 03:26 PM EDT - 05/15/2020 03:57 PM EDT (32 minutes)

05/15/2020 02:03 PM EDT - 05/15/2020 03:57 PM EDT (1 hour 55 minutes)  
05/15/2020 02:03 PM EDT - 05/15/2020 03:20 PM EDT (1 hour 17 minutes),05/15/2020 03:20 PM EDT -  
05/15/2020 02:03 PM EDT - 05/15/2020 02:23 PM EDT (20 minutes),05/15/2020 02:17 PM EDT -  
05/15/2020 03:07 PM EDT (50 minutes),05/15/2020 02:28 PM EDT - 05/15/2020 02:31 PM EDT (4  
minutes),05/15/2020 02:48 PM EDT - 05/15/2020 02:54 PM EDT (6 minutes),05/15/2020 02:57 PM  
05/15/2020 02:28 PM EDT - 05/15/2020 02:29 PM EDT (2 minutes)

05/15/2020 02:03 PM EDT - 05/15/2020 02:10 PM EDT (8 minutes),05/15/2020 02:15 PM EDT -  
05/15/2020 03:57 PM EDT (1 hour 43 minutes)

05/15/2020 02:03 PM EDT - 05/15/2020 02:52 PM EDT (50 minutes)  
05/15/2020 02:20 PM EDT - 05/15/2020 03:57 PM EDT (1 hour 37 minutes)  
05/15/2020 03:23 PM EDT - 05/15/2020 03:57 PM EDT (35 minutes)  
05/15/2020 02:03 PM EDT - 05/15/2020 03:57 PM EDT (1 hour 55 minutes)

05/15/2020 02:43 PM EDT - 05/15/2020 03:08 PM EDT (25 minutes)  
05/15/2020 02:04 PM EDT - 05/15/2020 03:57 PM EDT (1 hour 54 minutes)  
05/15/2020 02:03 PM EDT - 05/15/2020 03:57 PM EDT (1 hour 55 minutes)  
05/15/2020 02:03 PM EDT - 05/15/2020 02:24 PM EDT (22 minutes),05/15/2020 02:35 PM EDT -  
05/15/2020 02:09 PM EDT - 05/15/2020 02:55 PM EDT (47 minutes)  
05/15/2020 02:03 PM EDT - 05/15/2020 03:57 PM EDT (1 hour 55 minutes)  
05/15/2020 02:03 PM EDT - 05/15/2020 02:39 PM EDT (37 minutes)

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05/15/2020 02:03 PM EDT - 05/15/2020 03:57 PM EDT (1 hour 55 minutes)  
05/15/2020 02:03 PM EDT - 05/15/2020 03:57 PM EDT (1 hour 55 minutes)  
05/15/2020 02:02 PM EDT - 05/15/2020 02:59 PM EDT (57 minutes),05/15/2020 03:09 PM EDT -  
05/15/2020 02:03 PM EDT - 05/15/2020 03:49 PM EDT (1 hour 46 minutes),05/15/2020 03:57 PM EDT .  
05/15/2020 02:03 PM EDT - 05/15/2020 03:57 PM EDT (1 hour 55 minutes)  
05/15/2020 02:04 PM EDT - 05/15/2020 02:46 PM EDT (42 minutes),05/15/2020 02:45 PM EDT -  
05/15/2020 02:05 PM EDT - 05/15/2020 03:57 PM EDT (1 hour 53 minutes)  
05/15/2020 02:03 PM EDT - 05/15/2020 02:05 PM EDT (3 minutes)

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<b>Time in Session</b>	<b>City</b>	<b>State/Province</b>
1 hour 55 minutes	SAN FRANCISCO	California
1 hour 56 minutes	MIAMI	Florida
1 hour 54 minutes	Metairie	Louisiana
1 hour 55 minutes	matthews	North Carolina
1 hour 55 minutes	Fairfax	Virginia
1 hour 56 minutes	Hyde Park	New York
1 hour 56 minutes	Orlando	Florida
1 hour 55 minutes	Portland	Oregon
1 hour 55 minutes	Honolulu	Hawaii
1 hour 55 minutes	Louisville	Kentucky
1 hour 55 minutes	Lynnwood	Washington
1 hour 55 minutes	Philadelphia	Pennsylvania
1 hour 56 minutes	dana point	California
1 hour 55 minutes	St. Petersburg	Florida

1 hour 55 minutes Pittsburgh Pennsylvania

1 hour 55 minutes Arizona

1 hour 55 minutes

1 hour 55 minutes Gaithersburg Maryland

1 hour 55 minutes Chicago Illinois

1 hour 55 minutes Hendersonville Tennessee

1 hour 55 minutes New York New Jersey

1 hour 55 minutes Reno Nevada

1 hour 55 minutes Las Vegas Nevada

1 hour 54 minutes Boise Idaho

1 hour 55 minutes Anchorage Alaska

1 hour 55 minutes Emmaus Pennsylvania

1 hour 55 minutes leawood Kansas

1 hour 40 minutes Ponte Vedra Beach Florida

1 hour 55 minutes Smyrna Georgia

1 hour 54 minutes Raleigh North Carolina

46 minutes Elkridge Maryland

1 hour 56 minutes Boston Massachusetts

1 hour 55 minutes santa fe New Mexico

1 hour 55 minutes New Egypt New Jersey

1 hour 55 minutes Naples Florida

1 hour 54 minutes	Russellville	Arkansas
1 hour 55 minutes	Tucson	Arizona
1 hour 56 minutes	north myrtle beach	South Carolina
--	Las Vegas	Nevada
--	Miami	Florida
--	Palm Beach	Florida
--	Greenlawn	New York
--	Wellington	Florida
--	Orlando	Florida
--	Mountain House	California

1 hour 55 minutes	SAN JOSE	California
3 minutes	Big Sur	California

1 hour 55 minutes	Davie	Florida
1 hour 33 minutes		
1 hour 55 minutes	Benicia	California
1 hour 56 minutes	Lynnwood	Washington
1 hour 48 minutes	olney	Maryland
1 hour 55 minutes	Alexandria	Virginia

1 hour 49 minutes	Washington DC	District of Columbia
1 hour 55 minutes	Brentwood	Tennessee
1 hour 55 minutes	Mission Viejo	California
1 hour 55 minutes	CITY OF INDUSTRY	California
40 minutes	Orlando	Florida
1 hour 55 minutes	Canyon Country	California
32 minutes	West New York	New Jersey

1 hour 55 minutes	Columbus	Ohio
1 hour 54 minutes		
1 hour 51 minutes	Christchurch New Zealand	
2 minutes	hunter	New York
1 hour 51 minutes	Atlanta	Georgia
50 minutes	Banff	Alberta
1 hour 37 minutes	Santa Cruz	California
35 minutes	Mountain House	California
1 hour 55 minutes	North Little Rock	Arkansas
25 minutes	Honolulu	Hawaii
1 hour 54 minutes	eolatvl@aol.com	Florida
1 hour 55 minutes	Pretoria	
31 minutes	Orlando	Florida
47 minutes	Washington	District of Columbia
1 hour 55 minutes	Quebec	Quebec
37 minutes	new york	New York
--	Orlando	Florida
--		
--	New York	New York
--	Raleigh-Durham	North Carolina
--	Bradenton	Florida
--	Kansas City	Missouri
--		
--	Philadelphia	Pennsylvania
--	Tucson	Arizona
--	Palm Beach Gardens	Florida
--	Springfield	Virginia
--	San Francisco	California

--	New York City	New York
--	Antioch	California
--		Florida
--	Philadelphia	Pennsylvania
--	Pittsburgh	Pennsylvania
--	philadelphia	Pennsylvania
--	Atlanta	Georgia
--	Nashville	Tennessee
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1 hour 55 minutes	PHILADELPHIA	Pennsylvania
1 hour 55 minutes		
1 hour 26 minutes	Quebec	Quebec
1 hour 47 minutes	Woburn	Massachusetts
1 hour 55 minutes	Voorhees	Pennsylvania
1 hour 41 minutes	Las vegas	Nevada
1 hour 53 minutes		
3 minutes	Washington	District of Columbia
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## Organization

JASON TRAVEL, INC.

ICC Events Inc.

New Orleans

Beltram Travel

Visit Fairfax

Skal International USA

Skal Club of Orlando

Portland SKAL

Hawaii Tourism Authority

SI Louisville

Cascade Travel Marketing

PHLDIVERSITY

SI OC

Beyond the Leaf Tours

Pittsburgh Technical College

Herron Printing & Graphics  
Skal Chicago  
All In One Destinations, Inc.

Wayne's World Media Group

Skal Las Vegas  
Riverside Hospitality, LLC  
MP Media

united world travel service

NCIS  
Hilton Garden Inn  
SITA

Summit Hospitality Group Ltd  
Maritime Conference Center  
GBCVB  
Santa Fe Valet

The Travel Staffing Group  
Naples, Marco Island, Everglades Convention & Visitors  
Bureau

MVP Travel  
Myrtle Beach Skal  
Skal Las Vegas  
Skål Miami  
The Chesterfield Palm Beach  
Skal Long Island  
Master Travel and Cruises  
ICON Park

Skal International San Jose

Pleasant Holidays

Retired

Skal International Baltimore

Tour Designs Inc  
Travelink

FAR CORNERS TRAVEL SYSTEMS INC  
Young Skal  
SKAL  
SKAL

SKAL Columbus

SKAL INTERNATIONAL PRESIDENT

SKAL Atlanta

VP Skal International  
Dream Inn

North Little Rock CVB

Skal Hawaii

Skal IPP

Freeman  
Skal Canada  
<https://www.thewomenstravelgroup.com>

Teneo Hospitality Oup

Next Act 2 Follow  
Skal Raleigh-Durham  
Florida Destination Travel  
The College Basketball Experience

Wurzak Hotel Group  
Skål USA

Friendly Travel Inc  
US Cultural & Heritage Marketing Council

TIMM Group  
AMResorts  
Skal Orlando  
IHG  
Pittsburgh  
skal philadelphia chapter  
USEH International Inc.  
Southern Aluminum

## SKAL INTERNATIONAL PHILADELPHIA

SKAL Canada ISC  
Skal Boston  
SKAL Philadelphia  
GO Marketing LV  
Skal International

**Questions and Comments**

**Unsubscribed**

WHAT HAS SKAL USA DONE TO CONTROL SPENDING BY SKAL INTERNATIONAL ?

WHY ARE RULES IN THIS REGARD NOT ADHERED TO, OR BETTER YET: ENFORCED ?

No

No

No

No

No

No

No

No

No

No

No

No

No

No

No

No

No

No

No

No

No

No

Is there a limited number of people that can register or listen to the meeting?

No

No

No

No

So disappointed we could not gather in Winnipeg, but thank you for making this a virtual meeting. I look forward to our next in-person event!

No

No

No

Why did we cancel the Canada meeting and not postpone this meeting till later in the year??

No

No

No

No

No

No

No  
No  
No  
No  
No  
No  
No  
No  
No  
No

No  
No

No  
No  
No  
No  
No  
No

Is SKAL USA and SKAL International considering the value of having current officers continue in their same positions for 2021 to help us all emerge from this pandemic -without having to spend time installing/ educating new officers?

No  
No  
No  
No  
No  
No  
No

No  
No

No  
No

If our SIUSA Delegate, Lorene Sartan, is unable to participate due to business reasons, (and we hope to know this at least 24 hours in advance) then I will be the designated voting representative. No

Thank you for the invitation to participate as an observer. Unfortunately, I will only be available for the first hour of the meeting No  
No  
No  
No

Thank you for arranging this Virtual AGM NCM. Your efforts are very appreciated. Skål! Susan No  
No  
No

Thank you. No  
No  
No

Thanks for the opportunity to experience SKAL on a new level. No  
As a Broadway Producer whose audience is 65% visitors, both domestic & international, I would love to have someone "take the pulse of the visitor" as to where their desire sits with regard to once traveling starts, is theater at all on the front burner. No  
Ian Sauer will vote for us as the SIUSA rep. No  
No  
No

Observing No  
No  
No  
No  
No

No

No

No

No

No

No

I will be participating in representing Skal International EC

No

No

No

I AM DELIGHTED THAT THE AGM WILL BE HELD THAT WAY.

No

No

No

No

No

No

No

No

No

No

**Which Skål Club are you representing?**

SAN FRANCISCO

Miami

New Orleans

Charlotte

Washington, DC

Skål International Albany/Upstate New York

Orlando

Portland SKAL

Skal International Hawaii

S I Louisville

Seattle

Philadelphia

Oranger Coast

SKAL Tampa Bay

Pittsburgh

Phoenix

Colorado

Washington DC

Chicago

Nashville

New York

Reno-Lake Tahoe

Las Vegas

SI Boise

SI Anchorage Club # 289

Northeast Pennsylvania (Skal NEPA)

Kansas City

North East Florida Jacksonville/St. Augustine

Atlanta, GA USA

RDU

Baltimore

Boston

santa fe new mexico

Nor

Southwest Florida

Arkansas  
Tucson  
Myrtle beach  
Las Vegas  
Skål Miami  
Fort Lauderdale & The Palm Beaches  
Skal Long Island  
Fort Lauderdale Palm Beach  
Skal International Orlando  
San Jose

San Jose #600

Ft. Lauderdale & Palm Beaches  
Philadelphia  
San Francisco  
Seattle  
Skal International Baltimore  
SI Washington, D.C.

Skal USA Auditor  
Orange Coast  
Los Angeles  
Orlando  
Los Angeles  
Northern New Jersey

Skal Columbus  
Albany/Upstate NY

SKAL NYC

Atlanta

Skal International  
San Jose  
San Jose  
Skal International Arkansas

Skal Hawaii  
Orlando  
International Past President  
Orlando  
Washington, DC  
Skal Canada  
new york city

Orlando

New York  
Skal Raleigh-Durham  
Tampa  
Kansas City

Observer - Philadelphia  
Skål USA EC  
FLL/Palm Beaches  
washington  
San Francisco

Sacramento  
Skal USA  
Philadelphia  
Pittsburgh  
skal philadelphia chapter  
Skal International EC - SI Atlanta  
Nashville  
New York

PHILADELPHIA

Quebec City  
Skal Boston  
Skal Philadelphia  
Las Vegas

Washington DC

**What position do you hold within your Skål Club?**

Skål USA Rep

Vice President

Skål USA Rep

Skål USA Rep

President

President

President

President

Skål USA Rep

Past President

President

President

President

Skål USA Rep

President

President

President

Vice President

President

Skål USA Rep

President

Skål USA Rep

Past President

EST

President

Skål USA Rep

President

Skål USA Rep

Skål USA Rep

President

President

President

President

President

President  
President  
President  
President  
Vice President  
President  
President  
Skål USA Rep  
Skål USA Rep  
President

EST  
Other

Vice President  
Board Member  
EST  
Secretary  
Past President  
Skål USA Rep

Other  
Treasurer  
Vice President  
Other  
Other  
President  
EST

President  
Other

President

President

Vice President  
Past President  
President  
Other

Past President  
EST  
Past President  
Board Member  
Other  
President  
Secretary

Other

Other  
President  
Other  
Other

Board Member  
Other  
Secretary  
Past President  
Other

Past President  
Vice President  
Other  
Other  
Past President  
Other  
Other  
President  
Other

Treasurer

Other  
Skål USA Rep  
Skål USA Rep  
Secretary

Other

**Are you the designated voting representative for your Club for the AGM/NCM? Each Club President must send an email to Richard Scinta, [richard.scinta@skalusa.org](mailto:richard.scinta@skalusa.org) reconfirming the name of his/her club's voting delegate.**

Yes

Yes

Yes

Yes

Yes

Yes

Yes

Yes

Yes

Yes

Yes

Yes

Yes

Yes

Yes

Yes

Yes

Yes

Yes

Yes

Yes

Yes

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No

I'm Unsure

**Ratification of the Bill Sweet Member of Distinction Nominee**

Aye, I'm in Favor

Aye, I'm in Favor

Aye, I'm in Favor

Aye, I'm in Favor

Aye, I'm in Favor

Aye, I'm in Favor

Aye, I'm in Favor

Aye, I'm in Favor

Abstain

Aye, I'm in Favor

Aye, I'm in Favor

Aye, I'm in Favor

Aye, I'm in Favor

Aye, I'm in Favor

Aye, I'm in Favor

Aye, I'm in Favor

Aye, I'm in Favor

Aye, I'm in Favor

Aye, I'm in Favor

Aye, I'm in Favor

Aye, I'm in Favor

Aye, I'm in Favor

Aye, I'm in Favor

Aye, I'm in Favor

Aye, I'm in Favor

Aye, I'm in Favor

Aye, I'm in Favor

Aye, I'm in Favor

Aye, I'm in Favor

Aye, I'm in Favor  
Abstain

Aye, I'm in Favor

Aye, I'm in Favor  
Aye, I'm in Favor

Aye, I'm in Favor  
Aye, I'm in Favor  
Aye, I'm in Favor

**Approval to Table the 2021 Budget till the 2020 Fall NCM**

Aye, I'm in Favor

Aye, I'm in Favor

Aye, I'm in Favor

Aye, I'm in Favor

Aye, I'm in Favor

Aye, I'm in Favor

Aye, I'm in Favor

Aye, I'm in Favor

Aye, I'm in Favor

Aye, I'm in Favor

Aye, I'm in Favor

Aye, I'm in Favor

Aye, I'm in Favor

Aye, I'm in Favor

Aye, I'm in Favor

Aye, I'm in Favor

Aye, I'm in Favor

Aye, I'm in Favor

Aye, I'm in Favor

Aye, I'm in Favor

Aye, I'm in Favor

Aye, I'm in Favor

Aye, I'm in Favor

Aye, I'm in Favor

Aye, I'm in Favor

Aye, I'm in Favor

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Aye, I'm in Favor

Aye, I'm in Favor

Aye, I'm in Favor

Aye, I'm in Favor  
Aye, I'm in Favor

Aye, I'm in Favor  
Aye, I'm in Favor  
Aye, I'm in Favor

## Webinar Question 1

aye - Karin Andersen Skal Miami

Is this where we vote or make a motion?

Aye

I would so move to accept the report. Barry Biggar  
Washington, DC

Aya

Aye - Hawaii

Is there audio yet?

Yes

James Ferguson, CTC President  
aye tampa bay

How do we access the poll?

Phoenix, Kate Heath

Aye - Colorado

No, he still has to turn it on

yes

I approve the financial report provided by Art Aliis - Wayne Lee  
from New York Club

Aye, in favor.

Las Vegas was refunded in CA dollars so about \$100 short in  
US dollars.

Aye

Anchorage Club #289 votes YES!

Aye

Motion

Holly is listed as David Ryan on Camera...LOL

yea

yes

Yes

Wont let me vote-but Aye  
Aye Tucson  
yes,

David Ryan's name appears under Holly picture?

Quorum - what is the count to determin vote need to pass  
items

Aye

How Many Clubs ARE registered? exact number?

yay

Aye

Columbus club seconds

Congratulations Northern NJ! So happy for you all.  
Good day everyone and thank you fro allowing me to participate. Regrettably, I have another business commitment to attend and will be leaving your meeting. I wish you all good health.

I - Dan San Jose

Thank you all!

mine looks like you push the orange arrow then this shows

Frank Klare iladelphia 2nd the motin

Yes

Approve

Greetings to you all from Spain!

**Webinar Response 1**

Not yet, but soon



Carlos - although not exactly what you're looking for, did Richard just answer your question?

As of 12:46 PM, 2 clubs had not registered. However, an exact count will be done after the call as we are not able to quickly determine if all clubs registered actually joined the call.





## Webinar Question 2

Aye - I'm in Favor - Karin Andersen Skal Miami  
This is for Art. If you press the airlines for a full refund, they should give it to you. Especially if any flights had changes.

Aye  
I so move to accept the Financial reports as presented. Barry Biggar, Washington, DC

Aye

Motion Jennifer Chun Hawaii

How many total votes are represented on the call?

SI Orange COast and Peter Gunther VP onboard  
can you please say his full name again?

It worked this time. So sorry!

motion

Motion to

Motion to approve

Approve

Second - Wayne Lee New York

Was not able to select an answer on the poll that was on the screen. FYI.

Richard and Eric, Las Vegas voting member was designated me (Ann) but B'anka is getting the voting buttons so she will vote for Las Vegas.

AYE from Anchorage Club

Can't be that big of a difference. Really?

Kansas City

Have we not paid SKAL: Dues???

is chat also listed under questions here?

Mine as well

Aye from Nancy Purdin Tucson. Poll is not working

who is Peter Morrison and where is he?

Burchin - While those who still a job. Many is not most have taken a 20-50% pay cut. What is Skal International doint to cut cost?

Thank you - I just think it is important to know which Clubs ARE attending - and participating.

Skal Columbus: What will be done with the 400K in savings?

I second - Dan Smart - San Jose Club

Aye- Las Vegas

## Webinar Response 2

All but 2 clubs registered for the call today, will audit the attendance report after. 42 of 49 voting delegates are online as of now.

Thank Ann

Yes we have paid them.

Chat and questions are different. This is the questions function where the votes are being tallied. Hope that helps.







### Webinar Question 3

Aye - Im in Favor - Karin Andersen SKAL MIAMI

Approved

aye

Where is the Chat box

Yes

Thank you, so we have 47 votes online as I believe there were  
5 clubs with 2 votes

Gud on ya mate Peter  
move to adjourn- tampa bay colette florido

It only worked when I enlarged the screen  
aye- approve financial reports presented by Art Allis. Phoenix,  
Kate Heath  
Second - Colorado  
Skål washington DC

Approve - Dave Kinney Nashville

Aye

Las Vegas votes Yes to adjourn

AYE from Anchorage Club to adjourn!

Congratulations Jim Dwyer.

Aye Kc

So the \$90K thru March 2020 in profit is correct??

I do not know where the Chat is on here.

Aye  
Aye from Tucson

Brandon, can you change Holly's name to not be Dave Ryan's!

No we need a number of possible votes on the webinar.

columbus club seconds

Aye -

Motion accepted-Las Vegas

## Webinar Response 3

The profit for 2020 as of 03/31, in the amount of \$181k, compared to \$95k in the prior year, is in fact approximately \$90k higher year over year. However, that is mainly due to the fact Skal USA sent SI Dues to Spain in April 2020, instead of March in the prior year. April 30 financials will reflect apples to apples and be more comparable year to year. Ian - does that answer your question? If not, please let me know.

Gayle - I'm sorry it's not showing up, but voting and chatting through the question function will work as well.

No. This happened because he forwarded his link to her.

It's all but 2 clubs, more than 70 people overall are on the call.





#### Webinar Question 4

#### Webinar Response 4

Motion Stu Barash New orleans

Do we understand SI World Congress in Croatia has been cancelled,

Yes, it is cancelled.

I approve, Barry Biggar Washington, DC

Yes

No Skal International dues paid yet, so makes that skewed.

SKAL Los Angeles KLAUS BILLEP

aye Tampa bay Colette florido

Have the person enlarge their screen

Thank you!

Aye - Colorado

Tell her to look at her desktop

Vote to Approve Dave Kinney Nashville

Aye

Thank you, EC

Aye

Motion for Alton. Sherri Scharff KC

If so we need to propose that we send winnipeg some funds to offset their losses.

yes

Motion from SKAL Arkansas  
Aye from Tucson

Moderators can change in Zoom, but I'm not sure about  
GoToWebinar?

How many votes are there. Not everyone on the call has a vote.  
Some have 2 votes.

Columbus second

I motion : Dan - San Jose



## Webinar Question 5

2nd Stu Barash New Orleans

would you refresh us where the 2021 congress will be?

Where is the Chat box you are referring to?

Do we have an end of April P & L?

Can we find additional ways to welcome and recognize new members on our Skal USA website and newsletters?

aye

Aye

Strange

Table 20-20 budget Dave Kinney Nashville

Aye.

Nice job

Yes it answers..

Gayle Walsh

Aye-Arkansas  
aye

Brandon, please stop them all from saying UM so much. So  
UMprofessional!!! just kidding

There is no balance sheet on the website

yes

I second : Dan - San Jose



## Webinar Response 5

Barry - apologies, Dave is saying chat, but should be saying in the question feature

Not yet Lou. Art will have to review by Monday.

Thank you, I have passed your question on to Tom Moulton.









## Webinar Question 6

yes

Great. Thank you.

Move by Lou Conkling

2nd motion of Art's report James Fergusn SIOC

I don't have access to chat

Aye

Gordon Reese - Skal NEPA make a motion to adjourn.

Motion to approve audit

Yes

Aye Arkansas

I like how Eric is showing exactly where these financials can be found on our website. This will help a lot of fellow Skalleagues! Thank you Eric!!

Ingnore balance sheet. My error.

Skal columbus :yes

Aye - Dan - San Jose



## Webinar Response 6



Thanks Rick, some people still are saying they can't find it, live now.





### Webinar Question 7

### Webinar Response 7

47 votes so need 25 to approve

Once motion made to pass Art's Financial Report, I am happy to second the motion for approval - James Ferguson SKAL Orange COast (CA)

Motion to approve - Skal Pittsburgh

I will second

ASye

Ian RDU 2nds the motion

yes

Aye Arkansas

What is the number of votes?

columbus moition to adjourn



Webinar Question 8

Webinar Response 8

Aye

IN favor

Aye

washington DC

Gordon Reese - Skal NEPA

Gordon Reese - NEPA 2nd

Motion ..lan RDU

yes

Aye Arkansas

I recieved a vote and I am not a delegate. I did not vote.

Skal Columbus yes



**Webinar Question 9**

**Webinar Response 9**

So MOved, Lou Conkling, Louisville

AYE - James Ferguson SIOC

Another membership organization I belong to, they decided to extended membership through 2021.

t year.

aye

aye

Aye Arkansas

Need a motion to approve Srt Allis report.

Columbus second



### Webinar Question 10

### Webinar Response 10

I would expect many clubs to close down for 2021, especially those in the 10-20 member range.

2nd the motion James Ferguson

\*extend

year

Aye

This is really dragging!!! please keep us moving...its already been 1:15 minutes

Can yall see this

I am not a delegate so I can not make a motion.

Skal Columbus: it would be great to do a 2 year membership for one year price to help retain and attract new members



Webinar Question 11

Webinar Response 11

Aye

SKAL OC

That's a nice idea

I second the motion to adjourn the meeting.

Gordon Reese - Skal NEPA approves agenda

motion Ian RDU

I am typing in...

Yes we can see it

We have not voted on Art' report. It was spoken about it never approved.

yes



## Webinar Question 12

2nd the motion to adjourn this portion of the AGM James  
Ferguson SKAL Orange County

Aye

Aye

Aye, I'm in favor

screen of Poll is not activated..move up..

I did not abstain on budget, I said aye

In the past we voted with "Raise Hand"





**Webinar Response 12**



My apologies, it was Gordon Reese who abstained, but voted at the exact same time as you so they came in together. We will correct the record verbally, although the electronic recording will be accurate.

You prefer raising hand?





**Webinar Question 13**

Motion to approve minutes of AGM MAY 15 - James Ferguson  
SKAL Orange Coast

Thank you All

Abstain.

RDU votes aye

or typed rather

Peter / Burchin -While those who still a job. Many is not most have taken a 20-50% pay cut. What is Skal International doint to cut cost?

While those who still a job. Many is not most have taken a 20-50% pay cut. What is Skal International doint to cut cost?





**Webinar Response 13**

**Webinar Question 14**

2nd James Ferguson Orange COast

Aye

Motion to adjourn in RDU

ok thanks so much

Carlos - I forwarded to the EC - Eric





**Webinar Response 14 Webinar Question 15**

**Webinar Response 15**

**We WILL Meet Again - Queen Elizabeth II**

Aye vote to adjoin agm

Do yall foresee a drop in dues for 2021?





**Webinar Question 16**

**Webinar Response 16**

We WILL all TRAVEL again - teh rest of the wrold

Ian Motion RDU

\*foresee





**Webinar Question 17**

**Webinar Response 17**

James Ferguson SKAL Orange Coast

2nd lan RDU

aye arkansas





**Webinar Question 18**

**Webinar Response 18**

spelling should read -rest of the world

aye







**Webinar Question 19**

**Webinar Response 19**

Will a recording or handouts be available to share with club membership?

The screen is not activated everything is on pause







**Webinar Question 20   Webinar Response 20**

James Ferguson SIOC

aye

Thanks Ian. Sorry for the technical difficulties.







**Webinar Question 21**

**Webinar Response 21**

2nd the motion to close the meeting x James Ferguson, Pres,  
SKAL Orange Coast

Ian approve motion for consent agenda







Webinar Question 22 Webinar Response 22 Webinar Question 23

AYE

Remain safe

aye

Motion to approve delay of budget







**Webinar Response 23 Webinar Question 24**

**Webinar Response 24**

approve to table 2021 budget







**Webinar Question 25**

**Webinar Response 25**

when Peter finishes...Motion to adjourn- Ian RDU

I have forwarded to EC.







Webinar Question 26 Webinar Response 26 Webinar Question 27 Webinar Response 27

Ooop's...

Thanksd!!!







**Webinar Question 28**

**Webinar Response 28**

Yes I do!!! Its Friday/ LOL