



Date: August 20, 2020

To: Skål USA Executive Committee

From: Arthur Allis, Vice President Finance

Subject: Financial Assistance for 2021 Membership Retention for Active Category Members*

The Executive Committee of Skål International USA proposes 2021 Financial Assistance in order to retain Active Members:

- Skål USA shall establish a \$25,000 reserve for dues subsidies which would cover Skål International and Skål USA Dues for up to 12% or 178 Active members. This reserve would be funded from our financial reserves of \$259,191.57
- Active members whose club was unable to fund their dues, shall apply to the committee comprised of of the ISC, VP Membership and VP Finance.
 - o Candidates shall be active members of a USA Skål Club in good standing.
 - o The Club President shall endorse the application affirming that the club was not able to assist financially or find a sponsor.
 - o Upon approval by the committee, the VP Finance shall authorize a dues credit to the club for \$140.00
 - o Applications shall be kept in confidence unless the applicant grants permission.
 - o The committee respectfully requests the recipient continue their membership in 2022 if gainfully employed in the industry.
- It is important that clubs understand that they should do everything to maintain membership. The Executive Committee of Skål USA suggests
 - o Individual clubs should find a sponsor to pay the dues for any of their Active Category members who require assistance.
 - o The clubs should be encouraged to pay the dues for Active individuals who require assistance.
 - o Clubs who lack the finances to pay member dues should be encouraged to hold fund raising activities to assist those members.
 - o In the event financial support is not available at the club level Active members in need shall apply to Skål USA .