

Skal International USA
Budget Deviation Analysis
 January through December 2012

	Jan - Dec 12	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
4 - Contributed Income				
4020 - Club contributions				
4021 - Membership Drive				
4021.1 - ABA	2,600.00	2,500.00	100.00	104.0%
Total 4021 - Membership Drive	<u>2,600.00</u>	<u>2,500.00</u>	<u>100.00</u>	<u>104.0%</u>
Total 4020 - Club contributions	<u>2,600.00</u>	<u>2,500.00</u>	<u>100.00</u>	<u>104.0%</u>
Total 4 - Contributed Income	2,600.00	2,500.00	100.00	104.0%
4030 - Raffle	1,260.00			
46000 - Sales of Merchandise				
4601 - Pins				
4601.01 - Membership Pin	1,545.50			
4601.02 - Retired Member Pin	38.00			
4601.03 - Young Skal Member Pin	195.00			
4601.04 - Club President Pin	256.50			
4601.05 - Club Vice President Pin	266.00			
4601.06 - Club Secretary Pin	171.00			
4601.07 - Club Treasurer Pin	199.50			
4601.08 - Club SIUSA Representative Pin	152.00			
4601.09 - Club EST Pin	9.50			
4601.10 - Past-President Pin	256.50			
4601.11 - 15 Years Membership Pin	80.00			
4601.12 - 25 Years Membership Pin	120.00			
4601.13 - 35 Years Membership Pin	60.00			
4601.14 - 50 Years Membership Pin	20.00			
Total 4601 - Pins	<u>3,369.50</u>			
4602 - Plaque				
4602.1 - Past President Plaque	850.00			
Total 4602 - Plaque	<u>850.00</u>			
4603 - Chain				
4603.1 - Past Club President Medallion	1,530.00			
4603.2 - Jewelry Quality Chain	400.00			
4603.3 - Simple Chain	165.00			
4603.4 - Chain Links	50.00			
Total 4603 - Chain	<u>2,145.00</u>			
4604 - Misc Merchandise	204.25			
46000 - Sales of Merchandise - Other	994.20	4,500.00	-3,505.80	22.1%
Total 46000 - Sales of Merchandise	<u>7,562.95</u>	<u>4,500.00</u>	<u>3,062.95</u>	<u>168.1%</u>
46400 - Other Types of Income				
46410 - Merchandise Shipping Charges	314.11	150.00	164.11	209.4%
Total 46400 - Other Types of Income	<u>314.11</u>	<u>150.00</u>	<u>164.11</u>	<u>209.4%</u>
47200 - Membership Dues				
47230 - SIUSA Membership Dues				
47231 - SIUSA Dues	132,766.00	129,867.00	2,899.00	102.2%
47232 - SIUSA Development Fund	7,464.00	7,317.00	147.00	102.0%
Total 47230 - SIUSA Membership Dues	<u>140,230.00</u>	<u>137,184.00</u>	<u>3,046.00</u>	<u>102.2%</u>
47235 - Skal International Dues	133,666.73	130,484.00	3,182.73	102.4%
Total 47200 - Membership Dues	<u>273,896.73</u>	<u>267,668.00</u>	<u>6,228.73</u>	<u>102.3%</u>
48101 - Congress No Show Fee	7,000.00	1,500.00	5,500.00	466.7%
5 - Earned Revenue				
5310 - Interest on savings	174.95	800.00	-625.05	21.9%
5315 - Interest on CD	522.48			
Total 5 - Earned Revenue	<u>697.43</u>	<u>800.00</u>	<u>-102.57</u>	<u>87.2%</u>
Total Income	<u>293,331.22</u>	<u>277,118.00</u>	<u>16,213.22</u>	<u>105.9%</u>
Gross Profit	293,331.22	277,118.00	16,213.22	105.9%
Expense				
62800 - Facilities and Equipment				
62810 - Depr and Amort - Allowable	0.00	200.00	-200.00	0.0%
Total 62800 - Facilities and Equipment	<u>0.00</u>	<u>200.00</u>	<u>-200.00</u>	<u>0.0%</u>
65000 - Operations				
65020 - Postage, Mailing Service	566.10	650.00	-83.90	87.1%
65021 - Postage - Store Shipping	269.23	200.00	69.23	134.6%
65030 - Printing and Copying	1,095.94	675.00	420.94	162.4%
65040 - Supplies	34.12	200.00	-165.88	17.1%
65050 - Telephone, Telecommunications	0.00	1,200.00	-1,200.00	0.0%
65060 - Website	2,773.90	2,400.00	373.90	115.6%
65070 - Name Badges	204.61			
65080 - SIUSA President Favors	1,055.95			
Total 65000 - Operations	<u>5,999.85</u>	<u>5,325.00</u>	<u>674.85</u>	<u>112.7%</u>
65100 - Other Types of Expenses				
65120 - Insurance - Liability, D and O				
65121 - D&O Liability	9,394.00			
65123 - Crime	3,060.27			
65124 - Business Package	1,592.00			
65129 - Reimbursement by Clubs	-14,080.00			
65120 - Insurance - Liability, D and O - Other	0.00	869.00	-869.00	0.0%
Total 65120 - Insurance - Liability, D and O	<u>-33.73</u>	<u>869.00</u>	<u>-902.73</u>	<u>-3.9%</u>
Total 65100 - Other Types of Expenses	<u>-33.73</u>	<u>869.00</u>	<u>-902.73</u>	<u>-3.9%</u>
69800 - Uncategorized Expenses	250.90			
7500 - Contract Services				
7501 - Outside Contract Services	4,166.66	15,000.00	-10,833.34	27.8%
7520 - Accounting Fees	6,485.00	15,000.00	-8,515.00	43.2%
7530 - Legal Fees	6,526.87	10,000.00	-3,473.13	65.3%
7550 - Temporary help	347.00			
Total 7500 - Contract Services	<u>17,525.53</u>	<u>40,000.00</u>	<u>-22,474.47</u>	<u>43.8%</u>
8300 - Travel & meetings expenses				
8310 - Travel				
8311 - VP Region 1				

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8311.1 · Transportation	3,075.93			
8311.2 · Lodging	417.42			
8311.3 · Meals	115.00			
8311.4 · Misc	70.40			
8311 · VP Region 1 - Other	0.00	3,250.00	-3,250.00	0.0%
Total 8311 · VP Region 1	3,678.75	3,250.00	428.75	113.2%
8312 · VP Region 2				
8312.1 · Transportation	940.80			
8312.2 · Lodging	80.00			
8312.3 · Meals	77.73			
8312 · VP Region 2 - Other	0.00	3,250.00	-3,250.00	0.0%
Total 8312 · VP Region 2	1,098.53	3,250.00	-2,151.47	33.8%
8313 · VP Region 3				
8313.1 · Transportation	2,704.25			
8313.3 · Meals	173.69			
8313 · VP Region 3 - Other	0.00	3,250.00	-3,250.00	0.0%
Total 8313 · VP Region 3	2,877.94	3,250.00	-372.06	88.6%
8314 · VP Region 4				
8314.1 · Transportation	2,799.51			
8314.2 · Lodging	197.08			
8314.3 · Meals	19.65			
8314 · VP Region 4 - Other	0.00	3,250.00	-3,250.00	0.0%
Total 8314 · VP Region 4	3,016.24	3,250.00	-233.76	92.8%
8315 · VP Region 5				
8315.1 · Transportation	1,920.62			
8315.2 · Lodging	890.04			
8315.3 · Meals	42.70			
8315 · VP Region 5 - Other	0.00	3,250.00	-3,250.00	0.0%
Total 8315 · VP Region 5	2,853.36	3,250.00	-396.64	87.8%
8316 · VP Region 6				
8316.1 · Transportation	2,511.15			
8316.3 · Meals	94.81			
8316 · VP Region 6 - Other	0.00	3,250.00	-3,250.00	0.0%
Total 8316 · VP Region 6	2,605.96	3,250.00	-644.04	80.2%
8317 · VP Finance				
8317.1 · Transportation	1,263.15	2,400.00	-1,136.85	52.6%
8317.2 · Lodging	518.85			
Total 8317 · VP Finance	1,782.00	2,400.00	-618.00	74.3%
8318 · VP Administration				
8318.1 · Transportation	2,485.69	1,950.00	535.69	127.5%
8318.2 · Lodging	395.37			
8318.3 · Meals	158.17			
Total 8318 · VP Administration	3,039.23	1,950.00	1,089.23	155.9%
8319 · President				
8319.1 · Transportation	8,282.65	4,200.00	4,082.65	197.2%
8319.2 · Lodging	477.94			
8319.3 · Meals	30.50			
Total 8319 · President	8,791.09	4,200.00	4,591.09	209.3%
8320 · ISC Councillor				
8320.1 · Transportation	2,099.20			
8320.3 · Meals	94.25			
8320 · ISC Councillor - Other	0.00	4,100.00	-4,100.00	0.0%
Total 8320 · ISC Councillor	2,193.45	4,100.00	-1,906.55	53.5%
8321 · Auditor				
8321.1 · Transportation	1,406.49			
8321.2 · Lodging	166.18			
8321.3 · Meals	107.60			
8321 · Auditor - Other	0.00	2,800.00	-2,800.00	0.0%
Total 8321 · Auditor	1,680.27	2,800.00	-1,119.73	60.0%
8322 · SIUSA EST				
8322.1 · Transportation	35.00			
Total 8322 · SIUSA EST	35.00			
Total 8310 · Travel	33,651.82	34,950.00	-1,298.18	96.3%
8330 · Conferences, meetings				
8331 · NAASC Congress				
8331.1 · Registration	22,113.89	17,400.00	4,713.89	127.1%
8331.2 · Lodging - Additional nights	0.00	4,525.00	-4,525.00	0.0%
8331.4 · Food and Beverage	1,525.41	2,800.00	-1,274.59	54.5%
8331.5 · AV	2,585.00	4,000.00	-1,415.00	64.6%
8331 · NAASC Congress - Other	134.04			
Total 8331 · NAASC Congress	26,358.34	28,725.00	-2,366.66	91.8%
8351 · Summer Board Meeting				
8351.2 · Lodging	887.04			
8351.4 · Food and Beverage	821.40	1,400.00	-578.60	58.7%
8351.5 · AV	901.00			
8351.8 · Sponsor	-300.00			
8351.9 · Reimbursement of Meal	-300.00			
Total 8351 · Summer Board Meeting	2,009.44	1,400.00	609.44	143.5%
8361 · SI Congress				
8361.1 · Registration	8,223.00	2,900.00	5,323.00	283.6%
8361.3 · Food and Beverage	411.51			
Total 8361 · SI Congress	8,634.51	2,900.00	5,734.51	297.7%
8371 · ISC Meeting	840.73	4,000.00	-3,159.27	21.0%
Total 8330 · Conferences, meetings	37,843.02	37,025.00	818.02	102.2%
Total 8300 · Travel & meetings expenses	71,494.84	71,975.00	-480.16	99.3%
8400 · SI Membership dues	145,505.63	136,015.00	9,490.63	107.0%
8500 · Other expenses				
8540 · Membership Development				
8541 · Club Development	467.00	3,670.00	-3,203.00	12.7%

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8542 · National Developement	2,319.83	2,000.00	319.83	116.0%
8545 · Congress Assistance	5,250.00	7,500.00	-2,250.00	70.0%
Total 8540 · Membership Development	8,036.83	13,170.00	-5,133.17	61.0%
8560 · Outside computer services	2,105.75	2,000.00	105.75	105.3%
8570 · Advertising	395.00			
8591 · Bank charges & credit card disc				
8591.1 · Bank Fees	271.63	250.00	21.63	108.7%
8591 · Bank charges & credit card disc - Ot...	2.75			
Total 8591 · Bank charges & credit card disc	274.38	250.00	24.38	109.8%
Total 8500 · Other expenses	10,811.96	15,420.00	-4,608.04	70.1%
8600 · Business Expenses				
8610 · Bad debt expense	2,862.68			
Total 8600 · Business Expenses	2,862.68			
Total Expense	254,417.66	269,804.00	-15,386.34	94.3%
Net Ordinary Income	38,913.56	7,314.00	31,599.56	532.0%
Net Income	38,913.56	7,314.00	31,599.56	532.0%